SBA 7(a) lender questions

Prepare a structured conversation with an SBA participating lender.

DATE / QUOTE DATE

RECORD YOUR FIGURES AND QUESTIONS

Lender and contact

Business purpose and amount

Proposed repayment terms

Quoted fees and collateral questions

Documents requested

Application steps and timing

QUESTIONS TO RESOLVE

- [ ] Which costs and uses fit the proposed program?
- [ ] Which guarantees or collateral terms need explanation?
- [ ] What remains subject to lender review?

NEXT ACTION / WHO TO CONTACT / FOLLOW-UP DATE

Official background: https://www.sba.gov/funding-programs/loans

fintoku.com/resources/loan-library/

Use current written terms. This worksheet organizes your notes; it does not calculate approval or eligibility.